In an industry where efficiencies and inefficiencies directly impact the bottom line, accurate and efficient selling and delivery processes are essential. With ScanForce Remote Sales Automation and portable collection terminals, salespersons are able to record an order, invoice details, verify inventory, and print receipts on the spot. Data captured will automatically be entered into your Sage 100 ERP accounting system, eliminating error prone handwritten orders and increasing transaction processing speed.

Access Critical Business Data from Anywhere

Designed for every day use, ScanForce Remote Sales Automation enables route salespeople to access, capture and send critical business information. Business processes are streamlined and errors are reduced, effectively increasing productivity, customer service and profitability.

ScanForce Remote Sales Automation provides your sales people with accurate and readily available customer and inventory information. The seamless integration with Sage 100 ERP enables your company to be one step ahead of the competition due to the expedited sales and deliveries and superior customer service provided.

ScanForce Remote Sales Automation provides the tools to allow your sales team to be more effective, to permanently capture and share information, and to respond faster to customer demands.

Helping Salespeople Sell More

The role of the salesperson is changing dramatically as technology changes. Enterprises who plan on remaining competitive must provide more value than ever before to their customers. ScanForce Remote Sales Automation gives your salespeople the edge by allowing them to use their time more efficiently, which improves customer service and employee satisfaction.

See reverse side for features and benefits...

Multiple Communication Options

Today's rugged devices come with a variety of communication options to fit every need. Wireless communication over a WLAN allows your salespeople to transmit data whenever they return to the office or even from any internet connected location (home, public WI-FI spot, etc.) Or for instant data access, WWAN communication over cellular networks allows sending of data from anywhere that you have cell phone signal.

Features

- Seamless Integration into Sage 100 ERP
- User Friendly Interface
- Remote Inventory Control
- Provides quick customer information with multiple search criteria
- Provides recent customer purchase history, including the date and price of purchase
- Create Quotes, Sales Orders, Invoices, and Credit Memos
- Automatic calculation of pricing with flexible pricing options, including promotions, contract pricing, price levels, and more….
- Item can be scanned, keyed in, or searched by multiple criteria
- Accepts partial or full customer deposits, including cash, check, and others
- Signature capture for every transaction with a time-stamped proof of delivery
- Prints professional looking receipts for each transaction
- Daily settlement reports for deposits and items
- Sophisticated and stable communication options including wireless and cellular communication
- Security settings to ensure your salespeople have all of the options they need, but none of the options they shouldn't

Benefits

- Eliminates duplicate data entry errors
- Ends error-prone, handwritten order and invoices
- Applies promotions and pricing changes
- Increases transaction processing speed
- Improves customer service and customer satisfaction
- Increases employee productivity
- Added protection of digital signatures and disclaimers on all receipts
- Shortens billing cycle
- Integrates critical sales information into your accounting system without waiting for manual processing
- Eliminates error-prone manual entry of transactions into the accounting system

BCA Innovations, LLC is focused on serving the Sage 100 ERP customers wanting to better manage and control their inventory operations.

With this end in mind, BCA Innovations created a simple yet powerful data collection software system that will allow small to mid-size companies to take control over their inventory and sales process through the use of mobile handheld computers.